



Board of Directors Special Meeting  
July 29, 2020





# Welcome & Introductions





# Public Comment





# FY21 Budget Review

John Wetherington



- Revenues grow 30% from \$49.4 mil to \$64.3 mil
- Expenses grow 31% from \$46.2 mil to \$60.5 mil
- Surplus (operating) grows 17% from \$3.25 to \$3.8 mil

- Key Assumptions
  - Limited wage increases (1% merit)
  - Payoff legacy debt in December (save \$500k annualized)
  - Adding SEP and other growth increases staff (194 FTEs); 65%+ more FTEs
  - Increase in IT, Occupancy and Overhead more than offset by growth in revenues and FTE
  - IT allocated across all FTE
  - Denver HQ allocated on usage factor: 1.0, .5, .2
  - Overhead (Exec., HR, Finance, Communications) allocated on direct expenses
  - No additional funder cuts in FY21 than budgeted
  - Renewal of Homes for All Veterans, Mill Levy, Momentum and El Colorado on expected terms

- Medicaid shrinks 9% from \$12.4 mil to \$11.3 mil
- State Funds (incl Trust) grow 84% from \$17.7 mil to \$32.5 mil
- Mill Levy (operating) grows 4% from \$14.25 to \$14.75 mil
- Homes for All Veterans grows 17% from \$4.1 mil to \$4.8 mil
- Other Revenues declines 1% from \$.96 mil to \$.95 mil

Medicaid shrinks 9% from \$12.4 mil to \$11.3 mil

- Transportation and billing revenues down \$1.21 mil
- Residential up \$.15 mil
- EI Contractors down \$.1 mil
- Service Coordination up \$.48 mil

State Funds (incl Trust) grow 84% - \$17.7 mil to \$32.5 mil (\$14.8 mil)

- State SLS/Service Coordination funding up \$.09 mil
- FSSP funding up \$.50 mil
- EI departments down \$.55 mil in anticipation of cuts
- SEP and HCA add \$13.89 mil
- Momentum/TSP/Forensics up \$1.82 mil

Operating Surplus - \$3.8 mil

- SEP (incl HCA) yields surplus of \$1.15 mil surplus

## RMHS FY21 V2 - Headcount (Budget)

	Jun-20 Budget	Jun-21 Budget
<b>Residential</b>	24	26
<b>Mill Levy Program Management</b>	5	7
<b>Mill Levy Internal Initiatives</b>	3	8
<b>Mill Levy Communications &amp; Outreach</b>	1	1
<b>Family Support Services Program</b>	13	16
<b>Early Intervention Service Coordination</b>	38	39
<b>Clinical - Non EI Direct Services</b>	2	2
<b>Clinical - EI Direct Services</b>	27	27
<b>Service Coordination</b>	58	59
<b>Single Entry Point</b>	3	160
<b>Home Care Allowance</b>	0	3
<b>Homes for All Veterans</b>	28	31
<b>Community Transitions</b>	42	54



# FY21 Budget

## RMHS FY21 V2 - Headcount (Budget)

	Jun-20 Budget	Jun-21 Budget
<b>Human Resources</b>	5	6
<b>Finance &amp; Contracts</b>	11	14
<b>Information Technology</b>	7	7
<b>Facilities</b>	6	6
<b>Revenue Cycle</b>	13	13
<b>Executive</b>	6	6
<b>Communications &amp; Outreach</b>	3	3
<b>Fundraising</b>	0	0
<b>Totals</b>	<b>295</b>	<b>488</b>



# FY21 Budget

## FY20 Forecast and FY21 Budget for Approval

	Requested Budget Year Ending 06/30/2021	Forecast Year Ending 06/30/2020	Variance increase/ (decrease)	Budget Year Ending 06/30/2020
<b>Revenues</b>				
<b>Program Revenue</b>				
Medicaid	11,346,000	12,440,000	(1,094,000)	11,700,000
Total State	32,486,000	17,675,000	14,811,000	17,250,000
Mill Levy	14,750,000	14,250,000	500,000	14,250,000
Private Insurance	230,000	280,000	(50,000)	360,638
Homes for All Veterans	4,779,000	4,100,000	679,000	3,700,000
Total Other Revenue	725,000	685,000	40,000	739,362
<b>Total Revenue</b>	<b>64,316,000</b>	<b>49,430,000</b>	<b>14,886,000</b>	<b>48,000,000</b>



# FY21 Budget

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	Requested Budget Year Ending 06/30/2021	Forecast Year Ending 06/30/2020	Variance increase/ (decrease)	Budget Year Ending 06/30/2020
<b>Expenses</b>				
Total Compensation	30,788,000	19,030,000	11,758,000	19,609,999
Temporary & Contract Services	41,000	60,000	(19,000)	100,000
Staff Activities - Development, Travel, Mileage, Meetings	980,000	485,000	495,000	716,485
Total Staff Expense	31,809,000	19,575,000	12,234,000	20,426,484
Total Professional Services	6,028,000	6,390,000	(362,000)	6,501,627
Client Funding	16,463,000	15,530,000	933,000	15,799,150
Total Real Property Rent & Operating	1,458,000	1,295,000	163,000	1,282,920
General Office-Software	1,200,000	638,000	562,000	720,634
General Office-Supplies, phone, postage, etc.	1,953,000	1,122,000	831,000	1,063,559
Purchased Services				
Legal & Accounting	194,000	170,000	24,000	170,000
Consulting	657,000	635,000	22,000	668,922
Insurance	134,000	100,000	34,000	100,000
Total Purchased Services	985,000	905,000	80,000	938,922
Total Other	199,000	180,000	19,000	221,705
Total Depreciation/Amortization/Impairment	416,000	540,000	(124,000)	540,000
<b>Total Expenses</b>	<b>60,511,000</b>	<b>46,175,000</b>	<b>14,336,000</b>	<b>47,495,000</b>
<b>Total Operating Net Income</b>	<b>3,805,000</b>	<b>3,255,000</b>	<b>550,000</b>	<b>505,000</b>



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Proposed Board Resolution:  
*The Board approves the fiscal year 2021 budget.*



# New Business & Announcements

